

WHAT IS BARIATRIC INSURANCE VERIFICATION?

The majority of insurance companies have significant pre-operative criteria which must be met before a patient can be approved for bariatric surgery. Many insurance plans have exclusions to bariatric surgery making it is critical to verify coverage early in the pathway to surgery to avoid wasted resources and as well as to offer self pay options to non-covered patients. In addition, having access to this information as well as the criteria necessary to establish medical necessity will help to set patient expectations and ensure compliance early on.



HOW DOES THIS SERVICE WORK?

1. We work with your staff to develop a comprehensive list of questions for obtaining all of the information needed from each of your patient's insurance companies
2. We then provide you with forms for your patients to fill out prior to insurance verification
3. The completed forms are faxed to our team who will call each insurer to assess bariatric coverage
4. Within 3 business days, all coverage and criteria will be delivered via encrypted email or fax.

WHAT IS THE COST OF THIS SERVICE?

	Regular / Preferred Pricing
Program Setup	\$75 / \$0
Cost per Verification	\$7 / \$6
Financial Benefit Add-on	\$2

*Verifications lasting longer than 20 min, in duration, will be billed as an additional verification

WHY NOT DO IT YOURSELF?

Insurance verifications range from 7 to 45 min depending on staff skill and insurance company availability with a national avg at approximately 15 minutes per call. This equates to 4 verifications per hour costing your program as little as \$24. When you consider what you spend in salary, health benefits, vacations, as well as retirement for a fully-loaded resource, as well as the opportunity cost - the return on this investment can be significant. In addition, our team approach also alleviates your worries on staff absence, turnover and training. Our team is ready to do your verifications right away!

SIGNIFICANT ADVANTAGES

- ✓ Reliability, convenience and experts dedicated to insurance matters ONLY
- ✓ 100% US-Based Operations – No language barriers or confusion
- ✓ NO Monthly Minimum – BMI does not require a minimum monthly charge or number of verifications
- ✓ Office productivity - Has your office ever gotten backed up due to employee illness, vacation or staff turnover? The BMI team is staffed to backfill any absences
- ✓ Timeliness - Verifications are always completed within three business days. Your staff can now focus on efficiently moving patients along the pathway to surgery

GET STARTED TODAY! CONTACT: LARRY CONNER (LARRY@BMICONSULT.COM) OR (856) 332-3333